



**Murray J. Schooner**  
Director of Socioeconomic  
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Murray Schooner is Director of Socioeconomic Business Development for Unisys Corporation. He was formerly Director of Procurement for Unisys Government Systems and has been involved in the corporate small business program and small and minority business legislation since 1979.

A native Bostonian, Mr. Schooner graduated from Boston University with a degree in Business Administration in 1958. He then served 21 years as a Regular Army Infantry Officer, retiring as a Lieutenant Colonel. He served in Europe and Korea, and in combat in Vietnam earning the Bronze Star, The Air Medal, The Vietnamese Cross of Gallantry, and the Combat Infantrymans Badge.

He received a Masters Degree in "Procurement and Contracting" from George Washington University in 1974.

Murray was Chairman of the Metropolitan Washington Minority Purchasing Council and Vice President of the Maryland DC Minority Purchasing Council. He serves on the Board of Directors of the National Minority Supplier Development Council (NMSDC), on the Board of the Virginia Regional Minority Supplier Development Council (VRMSDC), and Diversity Information Resources. He is currently the National Co-Chairman of TRIAD, the Small Business Advisory Panel to Industry and the Federal Government.

For the last 25 years, Mr. Schooner has served on numerous panels and conferences, speaking on socioeconomic subcontracting issues. He advises small, small disadvantaged, women-owned, HubZone and Veteran-owned businesses how to do business with the U.S. Government and with prime contractors. He has been a guest lecturer on subcontracting procedures at The American University, the Howard University Law School, the Defense Systems Management College, and served as a professorial lecturer at The American University's School of Public Affairs. He was an assistant Professor of Military Science at Altoona Campus of the Pennsylvania State University where he was elected President of the Student Faculty Senate.

Murray is a thirty year member of the National Contract Management Association (NCMA), and the Armed Forces Communications, and Electronics Association (AFCEA). He also serves on the International Small Business Committee of AFCEA. He is an active member of the Procurement Planning Committee and the Contract Management Subcommittee of the National Defense Industrial Association (NDIA). Mr. Schooner was a member of DOD's Mentor Protégé Round Table and is a member of NASA's Prime Contractor Round Table. He was

selected as a NCMA Fellow in July 1992, along with his son, Steven Schooner, now a Law Professor in Procurement and Contracting at the George Washington University.

Unisys Small Business Program has been singled out by the Department of the Treasury as "Corporate Partner of the Year," "National Corporation of the Year" by the Virginia Regional Minority Supplier Development Council, & SBA's "Corporation of the Year." Mr. Schooner received NASA's "Commitment to Excellence Award" in 1995 and the corporation received it in 1996.

In 1998, Murray received the "MBE Advocate of the Year" Award from the Virginia Regional Minority Supplier Development Council. He was honored again in 1998 with the "Parren J. Mitchell Small Business Advocate of the Year Award" from the Department of Defense Regional Council for Small Business Education and Advocacy.

The National Defense Industry Association (NDIA) named Murray as recipient of the Howard Cork Memorial Award in 1999. The award was presented by the Procurement Committee in grateful recognition of important contributions to Government and Industry in the field of Defense Procurement.

In 2000, Murray was recognized by Minority Business News in its "Best of Decade" publication for "People that have made significant contributions to our country and the lives of those in the heretofore historically underutilized minority business community."

Murray was given the 2002 "Commitment To Excellence Award" from NASA for "Industry Advocate of The Year."

Since 2000, for the last 4 years, as a result of the excellent support of Unisys top management, Unisys, by a national popular poll was voted one of the top 50 companies in the nation for helping minority businesses, in competition with the Giants of the top 500 corporations.

The Unisys CEO, the VP Global Procurement and others are in our second video in support of all historically underutilized business. The Mini-CD is also a marketing tool and is shown all over the U.S. at seminars and opportunity fairs and is incorporated into the Corporate internal website for all of its employees.

Murray was recent assigned a dotted line as a Staff Member to the Vice President of Business Acquisition.